



18TH ANNUAL M&A ADVISOR AWARDS WINNERS

I. SECTOR DEAL OF THE YEAR

ENERGY DEAL OF THE YEAR

Acquisition of Oildex by DrillingInfo
Vaquero Capital

Intertek

FINANCIALS DEAL OF THE YEAR

Merger of LourdMurray with Delphi Private Advisors, with an investment from HighTower

Republic Capital Group
LourdMurray
Delphii Private Advisors

HighTower
Solomon Ward Seidenwurm & Smith, LLP

MATERIALS DEAL OF THE YEAR

Sale of Robert Allen Duralee Group to RADG Holdings

SSG Capital Advisors LLC
RAS Management Advisors, LLC
Hahn & Hessen LLP
Otterbourg, P.C.

Perkins Coie LLP
Winchester, Sellers, Foster & Steele, P.C.
White and Williams LLP

TELECOMMUNICATION SERVICES DEAL OF THE YEAR

Acquisition of Qualitynet by VIVA

Kuwait Telecommunications Company
Bahrain Telecommunications Company B.S.C

National Bank of Kuwait (NBK)

CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$10MM-\$25MM)

Acquisition of Legends Express Car Wash by WhiteWater Express Car Wash

Holland & Knight
Barton Creek Capital

SkyKnight Capital
WhiteWater Express Car Wash

CONSUMER DISCRETIONARY DEAL OF THE YEAR (\$50MM-\$100MM)

Sale of DFA Holding Company, Inc. to the DFA New York Employee Stock Ownership Trust

CSG Partners
DFA New York LLC
Morrison Cohen

Bradley Arant Boult Cummings
Argent Financial Group

CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)

Acquisition of Tonal by L Catterton

L Catterton

Tonal

CONSUMER STAPLES DEAL OF THE YEAR

Merger of Dogfish Head Brewery with the Boston Beer Company

McDermott Will & Emery
Nixon Peabody

The Boston Beer Company
Dogfish Head Brewery

II. FIRM OF THE YEAR

ACCOUNTING/DUE DILIGENCE FIRM OF THE YEAR

ACA Aponix

BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR

MelCap Partners, LLC

COMMUNICATIONS FIRM OF THE YEAR

FTI Consulting Strategic Communications

CONSULTING FIRM OF THE YEAR

Ankura Consulting Group, L.L.C.

INVESTMENT BANKING FIRM OF THE YEAR

BDA Partners

LAW FIRM OF THE YEAR

Orrick Herrington

LENDER FIRM OF THE YEAR

Churchill Asset Management LLC

PRIVATE EQUITY FIRM OF THE YEAR

Huron Capital

STRATEGIC CORPORATION OF THE YEAR

Safeguard Business Systems

VALUATION FIRM OF THE YEAR

Cherry Bekaert LLP

III. PRODUCT/SERVICE OF THE YEAR

DatasiteOne, Merrill Corporation

IV. PROFESSIONAL OF THE YEAR

CORPORATE DEVELOPMENT PROFESSIONAL OF THE YEAR

R. Scott Sutton, Vice President, Safeguard

INVESTMENT BANKER OF THE YEAR

Jason Murgio, CEO, Merger & Acquisition Services, Inc

LEGAL ADVISOR OF THE YEAR

Jane Rose Siegfried, Associate, Ballard Spahr LLP

SERVICE PROFESSIONAL OF THE YEAR

Andrew Swihart, Manager, UHY Advisors Corporate Finance

V. DEAL FINANCING OF THE YEAR

DEBT FINANCING OF THE YEAR

Financing of ResinTech, Inc

Capstone Headwaters

Fulton Bank of New Jersey

EQUITY FINANCING OF THE YEAR

Majority Recapitalization of SchoolAdmin by Quad Partners

GulfStar Group

SchoolAdmin

Shearman & Sterling LLP

Quad Partners

Kramer Levin Naftalis & Frankel LLP

Majority Recapitalization of DistroKid by Silversmith Capital and Spotify

Horizon Partners

DistroKid

Goodwin Procter (formerly Gunderson Dettmer)

Spotify

Kirkland & Ellis

KPMG

Latham Watkins

Silversmith Capital Partners

Ansarada

VI. RESTRUCTURING DEAL OF THE YEAR

RESTRUCTURING DEAL OF THE YEAR (\$10MM-\$100MM)

Restructuring of Diesel USA, Inc.

Arent Fox LLP

Young Conaway Stargatt & Taylor, LLP

Getzler Henrich & Associates LLC

RESTRUCTURING DEAL OF THE YEAR (\$100MM-\$1B)

Restructuring of The NORDAM Group, Inc.

Huron

The Carlyle Group

Weil Gotshal & Manges

Latham & Watkins

Guggenheim Securities, LLC

PwC

Richards, Layton & Finger PA

CR3 Partners

Simpson, Thacher & Bartlett

AlixPartners

Morrison Foerster

Jefferies

J.P. Morgan

RESTRUCTURING DEAL OF THE YEAR (OVER \$1B)

Restructuring of COFINA

Stifel Financial	Weil
Miller Buckfire	Cadwalder
Citi	Milbank
US Bankruptcy Court Northern District of Texas	McDermott
Phoenix Management Services	Quinn Emanuel
Proskauer Rose	Davis Polk
Pietrantonio Mendez & Alvarez	Coda Advisors
O'Neill & Borges	Broadspan Capital
O'Melveny & Myers	Ducera
Kramer Levin	

VII. TECHNOLOGY DEALS OF THE YEAR

TECHNOLOGY DEAL OF THE YEAR (\$10MM-\$25MM)

Majority Recapitalization of SchoolAdmin by Quad Partners

GulfStar Group	Kramer Levin Naftalis & Frankel LLP
SchoolAdmin	Shearman & Sterling LLP
Quad Partners	

TECHNOLOGY DEAL OF THE YEAR (\$25MM-\$50MM)

Acquisition of Navigator Management Partners by Avaap

Clearsight Advisors	NMS Capital
Avaap USA	

TECHNOLOGY DEAL OF THE YEAR (\$50MM-\$75MM)

Restructuring of Steel City Media

Gordian Group	Alix Partners
Carmody MacDonald	Quinn Emanuel
Smithwick & Belendiuk	Moore & Van Allen

TECHNOLOGY DEAL OF THE YEAR (\$75MM-\$100MM)

Acquisition of DonRiver by Ciena

Spurrier Capital Partners	Ciena
DonRiver	

TECHNOLOGY DEAL OF THE YEAR (\$100MM-\$250MM)

Acquisition of 1st Global Inc. by Blucora Inc.

Haynes and Boone, LLP	PJT Partners
Foley & Lardner, LLP	Blucora
ERG Capital	

TECHNOLOGY DEAL OF THE YEAR (\$250MM-\$500MM)

Series A Minority Financing of Checkout.com led by Insight, DST, GIC, Ribbit, Blossom Capital

FT Partners	Checkout.com
Insight Partners	DST Global

TECHNOLOGY DEAL OF THE YEAR (\$500MM-\$1B)

Majority Investment in Invoice Cloud from General Atlantic

Raymond James
General Atlantic
Summit Partners
Paul Weiss

Invoice Cloud
Kirkland & Ellis
PricewaterhouseCoopers

TECHNOLOGY DEAL OF THE YEAR (OVER \$1B)

Acquisition of eFront by BlackRock

Kramer Levin Naftalis & Frankel LLP

Scotto Partners

VIII. CORPORATE/STRATEGIC DEAL OF THE YEAR

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$10MM–\$25MM)

Acquisition of CiVentiChem LLC by Sterling Pharma Solutions

Wombat Capital Markets
CiVentiChem
Smith Anderson

Sterling Pharma Solutions
Womble Bond Dickinson

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$25MM–\$50MM)

Acquisition of Transportation Equipment by The Andersons, Inc.

Generational Capital Markets

The Andersons, Inc.

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$50MM–\$75MM)

Acquisition of Red Giant Oil Company by HollyFrontier

Corporate Finance Associates
Koley Jessen

Morgan, Lewis & Bockius
HollyFrontier

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$75MM–\$100MM)

Sale of Sternberg Lighting to Lumenpulse Group

Prairie Capital Advisors
Sternberg Lighting
Holland & Knight
Professional Fiduciary Service
Porte Brown

Reinhart Boerner Van Deuren
Lumenpulse Group Inc.
Fasken Martineau Dumoulin
Burns Levinson
KPMG

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$100MM–\$250MM)

Acquisition of Lackawanna Insurance Group by Group 1001

Merger & Acquisition Services, Inc.

Keefe Bruyette & Woods, Inc.

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$250MM–\$500MM)

Acquisition of Peoples Health Inc. by UnitedHealthcare

Provident Healthcare Partners
HealthLink Enterprises, Inc.
Taggart Morton, LLC

Neiman & Interian, PLLC
UnitedHealth Group

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$500MM-\$1B)

Acquisition of 15 television stations in 10 U.S. markets from Cordillera Communications by The E.W. Scripps Company

BakerHostetler

Cordillera Communications, LLC

Cooley LLP

Methuselah Advisors

The E.W. Scripps Company

Wells Fargo

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$1B-\$5B)

Restructuring of Claire's Stores

FTI Consulting

Weil, Gotshal & Manges LLP

Claire's Stores

CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$5B)

Merger of Pebblebrook Hotel Trust with LaSalle Hotel Properties

Raymond James

Citi

Goldman Sachs

Bank of America Merrill Lynch

Hunton Andrews Kurth

Pebblebrook Hotel Trust

IX. CROSS BORDER DEAL OF THE YEAR

CROSS BORDER DEAL OF THE YEAR (\$10MM - \$100MM)

Acquisition of FreshPlanet by Vivendi

Drake Star Partners

Vivendi

CROSS BORDER DEAL OF THE YEAR (\$100MM-\$1B)

LabCorp-Envigo: Sale, spin-out, transfer of a business unit to the spin-out and an ongoing commercial agreement

Cahill Gordon & Reindel LLP

Envigo International

Wells Fargo Securities, LLC

Laboratory Corporation of America

Goldman Sachs & Co. LLC

Hogan Lovells US LLP

CROSS BORDER DEAL OF THE YEAR (OVER \$1B)

Merger of Transocean and Ocean Rig

Seward & Kissel LLP

Transocean Ltd.

Ocean Rig UDW Inc.

Ogier

King & Spalding LLP

Hamburger

Maples and Calder

Wenger & Vieli Ltd

X. PRIVATE EQUITY DEAL OF THE YEAR

PRIVATE EQUITY DEAL OF THE YEAR (\$10MM-\$25MM)

Acquisition of Hydrow by L Catterton

L Catterton

Hydrow

PRIVATE EQUITY DEAL OF THE YEAR (\$25MM-\$50MM)

Majority Investment in Rock Solid Technologies by Strattam Capital

Strattam Capital

Rock Solid Technologies

Wyrick Robbins

IT ExchangeNet (ITX)

PRIVATE EQUITY DEAL OF THE YEAR (\$50MM-\$75MM)

Refinancing of Apex Linen

JD Merit & Company
Snell & Wilmer

Highland Capital Avenue Partners

PRIVATE EQUITY DEAL OF THE YEAR (\$75MM-\$100MM)

Acquisition of Spectrum Solutions and Go-2 Fulfillment by DW Healthcare Partners

Generational Capital Markets
Haynes & Boone
Corporate Diligence Specialist
Skidmore Olausson
Workman Nydegger

DW Healthcare Partners
Paul Hastings
Ernst & Young
Ernst & Young - Parthenon
Hub International

PRIVATE EQUITY DEAL OF THE YEAR (\$100MM-\$250MM)

Acquisition of Remington Products Company by Gridiron Capital

Cascade Partners

Gridiron Capital

PRIVATE EQUITY DEAL OF THE YEAR (\$250MM-\$500MM)

Sale of Lighthouse Technologies Holdings Corp. to Lightyear Capital

Dentons
Macquarie Group
BKD

Davis Polk
William Blair & Co

PRIVATE EQUITY DEAL OF THE YEAR (\$500MM-\$1B)

Sale of Clean Earth by Compass Diversified Holdings

The Compass Group
Moelis & Company LLC
Houlihan Lokey

Squire Patton Boggs (US) LLP
Alvarez & Marsal
BMO Capital Markets

PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1B)

Acquisition of Millennium Trust Company by Abry Partners

Raymond James
Kirkland Ellis
Parthenon Capital Partners
Ernst & Young

Merrill Corp.
Capstone LLC
Abry Partners
PwC

XI. M&A DEAL OF THE YEAR

M&A DEAL OF THE YEAR (\$10MM-\$25MM)

Sale of The Data Incubator to Pragmatic Marketing

Leonis Partners

Pragmatic Marketing

M&A DEAL OF THE YEAR (\$25MM-\$50MM)

Acquisition of Garvin Industries, Inc. by Southwire Company, LLC

BCMS Corporate LLC
Garvin Industries, Inc.
Chamberlain, Hrdlicka, White, Williams & Aughtry

Southwire Company, LLC
VRA Partners
Eversheds Sutherland

M&A DEAL OF THE YEAR (\$50MM-\$75MM)

Acquisition of Solid Systems CAD Services by Park Place Technologies

Generational Capital Markets
Agile Equity
Weycer, Kaplan, Pulaski & Zube
BDA

Park Place Technologies
Benesch, Friedlander, Coplan
PwC

M&A DEAL OF THE YEAR (\$75MM-\$100MM)

Acquisition and integration of Harry's Fresh Foods, and separation of "Stockpot" from Campbell's, by Kettle Cuisine

West Monroe Partners
Kettle Cuisine
Campbell Soup Company
Kainos Capital

BNP Paribas
Weil, Gotshal & Manges
PwC

M&A DEAL OF THE YEAR (\$100MM-\$250MM)

Sale of Polartec to Milliken & Company

Lazard Middle Market
Polartec

Versa Capital Management
Milliken & Company

M&A DEAL OF THE YEAR (\$250MM-\$500MM)

Recapitalization of Ethos Veterinary Health, LLC by Brown Brothers Harriman

Citizens Capital Markets, Inc.

Brown Brothers Harriman

M&A DEAL OF THE YEAR (\$500MM-\$1B)

Acquisition of EQT Conventional Appalachia by Diversified Gas & Oil PLC

Stifel

RBC

M&A DEAL OF THE YEAR (\$1B-\$10B)

Divestiture of global assets to facilitate the merger of Praxair with Linde

Deloitte Consulting LLP
McDermott Will & Emery
Praxair, Inc
Taiyo Nippon Sanso Corporation

Messer Industries GmbH
Linde Aktiengesellschaft
Alvarez & Marsal
SHISEIDO Americas

M&A DEAL OF THE YEAR (Over \$10B)

Acquisition of Shire by Takeda

Finsbury
FTI Consulting

J.P. Morgan Cazenove

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