



## A M E R I C A S

### CONGRATULATIONS: WINNERS, 2019

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**October 25, 2019, New York:** Global M&A Network recognized the achievements of successful dealmakers, legendary leaders, outstanding firms and the best-growth delivering transactions at the 11<sup>th</sup> Annual Americas M&A Atlas Awards Gala held last night at the Metropolitan Club of New York.

“We are delighted to honor eminent firms and top performing dealmakers from the North and South Americas. Winners exemplify vision, tenacity and excellence for executing transactions. We wish all the winners continued success.” Shanta Kumari, CEO and Global Group Editor, Global M&A Network.

**Colin J. Levere**, Managing Director, Head, Healthcare Strategy & Partnerships + **The Bank Of Nova Scotia** team, awarded the “Corporate M&A Deal Team” accolade; **John W. Jones, Jr.**, Partner, Chair, Health Care Transactions & Regulatory Practice, Pepper Hamilton LLP and **Clark Spurrier**, Founder, CEO of the name-sake firm, Spurrier Capital were recipients of the “M&A Leadership” accolades from the mid-market legal and financial advisory industries.

**L Catteron** won the “Americas Private Equity Firm” award for investments in Brazil, Mexico, U.S.A markets; **H.I.G Capital** won the “Latin America Private Equity Firm” for the second time, **TorQuest** won the “Canada Private Equity Firm”, **Alta Growth Capital** won the “Mexico Private Equity Firm” accolade and **Huron Capital** won the “U.S.A Private Equity Firm” again. **Churchill Asset Management** and **Monroe Capital** were winners of the “Americas Lender of the Year” awards for the mid-market and small-mid-market segments respectively, while **Twin Brook Capital Partners** received the “U.S.A Lender of the Year” small-mid-markets honors for the first time.

**Donnelly Financial Solutions** – DFIN won the Americas VDR Firm accolade, **Finsbury** won the Americas Public Relations Firm for the 1<sup>st</sup> time; **KMPG** and **Cherry Bekaert** were awarded the “Americas TAS Firm” and U.S.A Accounting and Tax” respectively. **Evercore, Shearman & Sterling, Harris Williams, DLA Piper, BDA Partners**, among outstanding M&A advisors categories.

“Outstanding Firm” winners in by country and specialization included CSG, Drake Star, Fenwick, Kramer Levin, Lazard, Pepper Hamilton, Provident Healthcare, Stikeman, Vaquero, and Vinci Partners.

Full Details including “Deal of the Year” winners: <https://globalmanetwork.com/press-center/>

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**about:** World’s most prestigious, the independently governed M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially honored at the gala and dinner celebrations - a gathering of top professionals and leaders from the industry.

**Q, + Request for Logo, Testimonials, Trophy Purchase, Kindly Contact:**  
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**Host:** Global M&A Network is a diversified digital media and conference connecting company. The company produces the industry’s most coveted – The M&A Atlas branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.

# A M E R I C A S

## WINNERS CIRCLE: 2019

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### DEALMAKERS

#### AWARD *Recipients of the Year*

*about the award: Dealmaker team awards are presented to seasoned professionals for successfully executing growth transactions, expertise in identifying value-creating transactions, part of awards winning deal and significantly, record of getting the deals done.*

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### CORPORATE M&A DEAL TEAM *of the YEAR*

TEAM *of* The Bank of Nova Scotia

COLIN J. LEVERE

Managing Director, Head of Healthcare Strategy & Partnerships  
The Bank Of Nova Scotia

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### M&A LEADERSHIP *of the YEAR* LEGAL • *Middle Markets*

JOHN JONES Jr.

Partner and Chair of the Health Care Transactions and Regulatory Practices  
Pepper Hamilton LLP

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### M&A LEADERSHIP *of the YEAR* FINANCIAL ADVISORY • *Middle Markets*

CLARK SPURRIER

Founder and Chief Executive Officer  
Spurrier Capital Partners

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# AMERICAS

## WINNERS CIRCLE: 2019

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### OUTSTANDING

**MIDDLE MARKETS, PRIVATE EQUITY FIRM, *award winners:***

AMERICAS  
PRIVATE EQUITY FIRM *of the Year*  
WINNER: **L Catterton**

LATIN AMERICAS  
PRIVATE EQUITY FIRM *of the Year*  
WINNER: **H.I.G Capital Partners**

CANADA  
PRIVATE EQUITY FIRM *of the Year*  
WINNER: **TorQuest Partners**

MEXICO  
PRIVATE EQUITY FIRM *of the Year*  
WINNER: **Alta Growth Capital**

U.S.A  
PRIVATE EQUITY FIRM *of the Year*  
WINNER: **Huron Capital**

*Firm Performance Evaluation Standards: (1) Notable transactions – acquisitions, portfolio add-on, and exit sale, closed in the stated timeframe; (2) Team expertise and leadership, demonstrable record of investments and exits transactions.*

### OUTSTANDING

**LENDERS, *award winners:***

AMERICAS • MIDDLE MARKETS  
LENDER *of the Year*  
WINNER: **Churchill Asset Management**

AMERICAS • SMALL MID-MARKETS  
LENDER *of the Year*  
WINNER: **Monroe Capital**

U.S.A • SMALL MID-MARKETS  
LENDER *of the Year, Small to Middle Markets*  
WINNER: **Twin Brook Capital Partners**

*Firm Performance Evaluation Standards: (1) Non-bank lender, (2) Notable transactions; (3) Team expertise and leadership, demonstrable record of lending – direct and to sponsors.*

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## WINNERS CIRCLE: 2019

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### **OUTSTANDING M&A ADVISORS & SERVICES, *award winners:***

AMERICAS  
VIRTUAL DATA ROOM FIRM *of the Year*  
WINNER: Donnelley Financial Solutions (DFIN)

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AMERICAS  
TRANSACTIONS ADVISOR *of the Year*  
WINNER: KPMG LLP

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AMERICAS  
PUBLIC RELATIONS FIRM *of the Year*  
WINNER: Finsbury

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U.S.A  
ACCOUNTING & TAX ADVISOR *of the Year*  
WINNER: Cherry Bekaert, LLP

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#### *Firm Performance Evaluation Standards:*

- (1) Notable transactions closed in the stated timeframe, globally;*
- (2) Firm expertise, demonstrable and successful track record of executing transactions, team leadership and client service.*

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## WINNERS CIRCLE: 2019

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### **OUTSTANDING M&A INVESTMENT BANK**, *award winners:*

AMERICAS M&A  
INVESTMENT BANK *of the Year*  
WINNER: Evercore Advisory

AMERICAS  
PRIVATE EQUITY • MIDDLE MARKETS  
DEALS INVESTMENT BANK *of the Year*  
WINNER: Harris Williams & Co

AMERICAS M&A • MIDDLE MARKETS  
CROSS BORDER INVESTMENT BANK *of the Year*  
WINNER: BDA Partners

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### **REGIONAL M&A INVESTMENT BANK**, *award winners:*

BRAZIL M&A • MIDDLE MARKETS  
INVESTMENT BANK *of the Year*  
WINNER: Vinci Partners

U.S.A M&A • MIDDLE MARKETS  
INVESTMENT BANK *of the Year*  
WINNER: Lazard Middle Markets

U.S.A BOUTIQUE M&A  
INVESTMENT BANK *of the Year*  
WINNER: CSG Partners

### **U.S.A BOUTIQUE / SPECIALIST INVESTMENT BANK**, *award winners:*

CROSS BORDER M&A  
INVESTMENT BANK *of the Year*  
WINNER: Drake Star Partners

U.S.A M&A HEALTHCARE  
INVESTMENT BANK *of the Year*  
WINNER: Provident Healthcare

U.S.A M&A TECHNOLOGY  
INVESTMENT BANK *of the Year*  
WINNER: Vaquero Capital

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# AMERICAS

## WINNERS CIRCLE: 2019

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### OUTSTANDING

**M&A LAW FIRM**, *award winners:*

AMERICAS M&A

LAW FIRM *of the Year*

WINNER: Shearman & Sterling, LLP

AMERICAS M&A

PRIVATE EQUITY • MIDDLE MARKETS

LAW FIRM *of the Year*

WINNER: DLA Piper, LLP

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### REGIONAL and M&A SPECIALIST

LAW FIRM, *award winners:*

CANADA M&A

LAW FIRM *of the Year*

WINNER: Stikeman Elliott, LLP

U.S.A M&A

LAW FIRM *of the Year*

WINNER: Kramer Levin Naftalis & Frankel, LLP

HEALTHCARE M&A

LAW FIRM *of the Year*

WINNER: Pepper Hamilton, LLP

TECHNOLOGY M&A

LAW FIRM *of the Year*

WINNER: Fenwick & West, LLP

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*Advisory Evaluative Criteria:*

- (1) Principal advisor on notable transaction completed per specified criteria;
- (2) Firm expertise, execution track record, team leadership and importantly, client service.
- (3) Americas – inclusive of North and Latin American regions;
- (4) Middle-Markets as deals valued below \$ billion.
- (5) League table rankings are irrelevant since selection is based on performance improvement and transactions advised.

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# A M E R I C A S

## WINNERS CIRCLE: 2019

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### AMERICAS M&A DEAL

AWARDS • *Large Segments*

**DEAL of the YEAR** • MEGA, *Size Range: Above \$10 billion.*

**WINNER:** CVS Health acquires Aetna.

*Deal Team Winner:* CVS Health, Shearman & Sterling as legal advisor to CVS.

*Winner Circle:* Evercore as an advisor to Aetna Board.

**DEAL of the YEAR** • LARGE, *Size Range: \$1 - \$10 billion.*

**WINNER:** ARRIS International sale to CommScope.

*Deal Team Winner:* Troutman Sanders LLP, as legal advisor to its long-time client, Arris.

*Winner Circle:* Evercore as sole advisor to Arris on its sale.

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### AMERICAS M&A DEAL

AWARDS • *Large Segments*

**DEAL of the YEAR** • SMALL MARKET *Size: Below \$50 million.*

**WINNER:** Virgo Capital and Sachs Capital acquire RMG Networks.

*Deal Team Winners:* Carl Marks Securities, and DLA Piper LLP as financial and legal advisor.

**DEAL of the YEAR** • SMALL MID-MARKET *Size Range: Below \$100 million.*

**WINNER:** Huron Capital acquisition stake in WD Lab Grown Diamonds.

*Deal Team Winner:* Huron Capital.

**DEAL of the YEAR** • MIDDLE MARKET

**WINNER:** Milliken & Company acquires Polartec from Versa Capital Management.

*Deal Team Winner:* Lazard Middle Market as the financial advisor to Polartec and Versa.

**DEAL of the YEAR** • LARGE MID-MARKET

**WINNER:** Zix acquires AppRiver from Marlin Equity.

*Deal Team Winner:* DC Advisory as financial advisor to AppRiver.

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*Standards: Best value-creating and consequential transactions, any sector involving counterparties from the North or South American marketplace. Middle Market transactions size as noted are below a billion; and "Large" as noted is for transaction size below a \$1 billion.*

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# A M E R I C A S

## WINNERS CIRCLE: 2019

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### CROSS BORDER

M&A DEAL AWARDS • *Middle Markets & Large*

#### CROSS BORDER

DEAL *of the YEAR* • LARGE, *Above \$1 billion.*

**WINNER:** PepsiCo acquires SodaStream International.

*Deal Team Winners:* Pepsi Co, Herzog Fox Neeman as the Israeli legal advisor to Pepsi.

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#### CROSS BORDER

DEAL *of the YEAR* • SMALL MARKET *Size: Below \$100 million.*

**WINNER:** Gameloft, a subsidiary of Vivendi acquires FreshPlanet.

*Deal Team Winner:* Drake Star Partners.

#### CROSS BORDER

DEAL *of the YEAR* • MIDDLE MARKET *Size Range: \$250 - \$500 million.*

**WINNER:** Intertek acquires Alchemy Systems from The Riverside Company.

*Deal Team Winner:* Vaquero Capital as financial advisor.

#### CROSS BORDER

DEAL *of the YEAR* • LARGE MID MARKET *Size Range: \$500 million to less than \$1 billion.*

**WINNER:** Corporate Spending Innovations sale to Edenred.

*Deal Team Winner:* SunTrust Robinson Humphrey, as a financial advisor to the seller.

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### AMERICAS CORPORATE

M&A DEAL AWARDS • *Middle Markets & Large*

CORPORATE DEAL *of the YEAR* • MEGA, *Size Range: Above \$5 billion.*

**WINNER:** Newmont Mining Corporation acquires Goldcorp.

*Deal Team Winners:* Newmont Mining Corporation and Wachtell Lipton Rosen & Katz LLP as the legal advisor to Newmont Mining.

CORPORATE DEAL *of the YEAR* • LARGE, *Size Range: \$1 billion to less than \$5 billion.*

**WINNER:** Blackrock acquires eFront.

*Deal Team Winner:* Kramer Levin Naftalis & Frankel LLP as a legal advisor to Blackrock.

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CORPORATE DEAL *of the YEAR* • SMALL MARKET

**WINNER:** RPM Software sale to ScanSource.

*Deal Team Winner:* Allegiance Capital as a financial advisor to ScanSource.

CORPORATE DEAL *of the YEAR* • MIDDLE MARKET

**WINNER:** Taconic sale of Advanced Dielectric and part of Industrial Products Division to AGC.

*Deal Team Winner:* BDA Partners in conjunction with William Blair as a financial advisor.

*Standards:* Best value-creating corporate divestiture, merger or acquisition any sector, involving the Americas.

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## WINNERS CIRCLE: 2019

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### AMERICAS PRIVATE EQUITY

DEAL AWARDS • *Middle Markets & Large*

#### PRIVATE EQUITY DEAL *of the YEAR* • SMALL MARKET

**WINNER:** Branford Castle Partner acquisition of ABC Industries from CID Capital.

*Deal Team Winner:* Capstone Headwaters as an advisor to the sellers.

#### PRIVATE EQUITY DEAL *of the YEAR* • MIDDLE MARKET

**WINNER:** DistroKid investment stake by Silversmith Capital Partners and Spotify.

*Deal Team Winners:* DistroKid, Horizon Partners and KPMG.

#### PRIVATE EQUITY DEAL *of the YEAR* • LARGE MIDDLE MARKET

**WINNER:** L Catterton acquires Cholula.

*Deal Team Winner:* L Catterton.

#### PRIVATE EQUITY DEAL *of the YEAR* • LARGE MARKET *Size Range: Above \$500 million.*

**WINNER:** Gurnet Point Capital acquires Corium International.

*Deal Team Winner:* Fenwick & West, LLP legal advisor to Corium.

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### AMERICAS RESTRUCTURING

AWARDS • *Middle Markets & Large*

#### RESTRUCTURING DEAL *of the YEAR* • MIDDLE MARKET

**WINNER:** Raven Capital Management acquisition of certain assets Open Road Films.

*Deal Team Winners:* Raven Capital Management, DLA Piper, Greenberg Traurig, FTI Consulting.

#### RESTRUCTURING DEAL *of the YEAR* • LARGE

**WINNER:** Essar Steel Algoma restructuring and acquisition of assets by Algoma Steel.

*Deal Team Winners:* Evercore, FTI Consulting, Stikeman Elliott LLP as advisors to the debtor.

#### RESTRUCTURING DEAL *of the YEAR* • MEGA

**WINNER:** COFINA (Puerto Rico's Sales Tax Financing Corp).

*Deal Team Winners:* Miller Buckfire/Stifel, KPMG, Marini Pietrantonio Muñiz, as a legal advisor to Puerto Rico Fiscal Agency and Financial Advisory Authority, Kramer Levin Naftalis & Frankel LLP, and Greenberg Traurig, LLP

*Standards: Best value-creating restructuring transaction, in or out of court. Middle Market as below \$1 billion; and Large above a \$1 billion to below \$10 billion, Mega as above \$10 billion.*

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## WINNERS CIRCLE: 2019

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### REGIONAL MARKETS

#### INVESTORS MIDDLE MARKET DEAL *Awards Winners*

##### BRAZIL PRIVATE EQUITY ACQ DEAL *of the YEAR*

**WINNER:** H.I.G. Capital acquisition of Sofape Fabricante de Filtros (Tecfil).

*Deal Team Winner:* H.I.G Capital.

##### CANADA PRIVATE EQUITY DEAL *of the YEAR*

**WINNER:** TorQuest Partners acquires Prepac Manufacturing.

*Deal Team Winner:* Torquest Partners.

##### MEXICO PRIVATE EQUITY ACQ DEAL *of the YEAR*

**WINNER:** Alta Growth Capital and Nexxus Capital investment stake in Grupo Turistore.

*Deal Team Winner:* Alta Growth Capital, Deloitte Legal Mexico for Turistore.

##### U.S.A. PRIVATE EQUITY DEAL *of the YEAR* • SMALL MARKETS

**WINNER:** Answer 1 acquisition stake by Sunstone Partners.

*Deal Team Winner:* D.A Davidson as financial advisor on sale of Answer 1.

##### U.S.A. PRIVATE EQUITY DEAL *of the YEAR* • SMALL-MID MARKETS

**WINNER:** Atlantic Street Capital acquires Prescott Surgical Microscopes & Technology.

*Deal Team Winner:* Caddo Lake Capital as the financial advisor.

*Winner Circle:* Kramer Levin Naftalis & Frankel LLP, as the legal advisor to Atlantic Street Capital.

##### U.S.A. PRIVATE EQUITY DEAL *of the YEAR* • MIDDLE MARKETS

**WINNER:** Frazier Healthcare Partners acquires Comprehensive Pharmacy Services.

*Deal Team Winner:* Harris Williams as a financial advisor, Pepper Hamilton LLP as the legal advisor.

##### U.S.A RECAPITALIZATION DEAL *of the YEAR*

**WINNER:** ExactaLand Surveyors recapitalization by Summit Park.

*Deal Team Winners:* EdgePoint Capital and Cherry Bekaert LLP.

##### U.S.A GROWTH FINANCE DEAL *of the YEAR*

**WINNER:** Liv Well growth finance.

*Deal Team Winner:* Chiron Financial as a financial advisor.

##### U.S.A GROWTH INVESTMENT DEAL *of the YEAR*

**WINNER:** Unanet investment by JMI Equity.

*Deal Team Winner:* Spurrier Capital as a financial advisor.

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# A M E R I C A S

## WINNERS CIRCLE: 2019

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### REGIONAL MARKETS

#### M&A DEAL *Awards Winners*

##### BRAZIL M&A DEAL *of the YEAR*

**WINNER:** Cibrasec (Companhia Brasileira de Securitizacao) sale to ISEC Securitizadora.

*Deal Team Winner:* Vinci Partners as financial advisor.

##### CANADA M&A DEAL *of the YEAR*

**WINNER:** WSP Global acquisition of Berger Group Holdings (“Louis Berger”).

*Deal Team Winner:* Prairie Capital Advisors as a financial advisor.

*Winner Circle:* Stikeman Elliot, LLP as a legal advisor.

##### CANADA M&A DEAL *of the YEAR* • LARGE

**WINNER:** Scotiabank acquires MD Financial Management from Canadian Medical Association.

*Deal Team Winner:* Scotiabank, and Stikeman Elliott as the legal advisor to the sellers.

##### U.S.A. DEAL *of the YEAR* • SMALL MARKETS, *Size Range: Below \$50 million.*

**WINNER:** The Lifeguard Store sale to Adolph Kiefer & Associates, company of The Randolph Group.

*Deal Team Winner:* Prairie Capital Advisors financial advisor to The Lifeguard Store.

##### U.S.A. DEAL *of the YEAR* • MIDDLE MARKETS, *Size Range: \$50 to \$250 million.*

**WINNER:** Comfort Systems USA acquires Walker TX Holding Company.

*Deal Team Winner:* D.A. Davidson & Co, financial advisor to Walker TX.

##### U.S.A. DEAL *of the YEAR* • LARGE MID-MARKETS, *Size Range: \$50 to \$250 million.*

**WINNER:** Peoples Health sale to UnitedHealthcare.

*Deal Team Winner:* Provident Healthcare Partners, as a financial advisor to Peoples Health.

##### U.S.A. DEAL *of the YEAR* • LARGE, *Size: Above \$1 billion.*

**WINNER:** KMG Chemicals merger with Cabot Microelectronics.

*Deal Team Winners:* Shearman & Sterling, LLP, Wachtell, Lipton, Rosen & Katz, LLP as the legal advisors.

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### U.S.A

#### RESTRUCTURING

DEAL AWARDS • *Middle Markets & Large*

#### U.S.A. RESTRUCTURING

DEAL *of the YEAR* • MIDDLE MARKETS

**WINNER:** Elements Behavioral Health restructuring and sale of assets to Project Build Behavioral Health, owned by Blue Mountain Capital Management.

*Deal Team Winner:* Polsinelli, PC as legal advisor to the debtor, Elements Behavioral Health.

#### U.S.A. RESTRUCTURING

DEAL *of the YEAR* • LARGE

**WINNER:** i-Heart Media Chapter 11 Plan of Reorganization.

*Deal Team Winner:* i-Heart Media, Finsbury communications advisor to i-Heart Media.

*Winner Circle:* FTI Consulting, advisor to creditors.

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### U.S.A

#### CORPORATE M&A

DEAL AWARDS • *Middle Markets & Large*

#### U.S.A. CORPORATE DEAL *of the YEAR* • SMALL MID MARKETS

**WINNER:** Pragmatic Marketing acquires The Data Incubator.

*Deal Team Winner:* Leonis Partners as a financial advisor.

#### U.S.A. CORPORATE DEAL *of the YEAR* • MIDDLE MARKETS

**WINNER:** Sale of Southern Tank Leasing, Tidal Tank and Bealine Services to Republic Environmental and sale of Spint Safety to Total Safety.

*Deal Team Winner:* Oppenheimer & Co as financial advisor on the sale.

#### U.S.A. CORPORATE DEAL *of the YEAR* • LARGE

**WINNER:** Workday acquires Adaptive Insights.

*Deal Team Winner:* Fenwick & West, LLP as a legal advisor to Workday.

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#### SPAC DEAL *of the YEAR*

**WINNER:** Target Logistics Management and RL Signor acquisition by Platinum Eagle Acquisition Corp.

*Deal Team Winner:* Oppenheimer & Co.

#### ESOP DEAL *of the YEAR*

**WINNER:** DFA New York acquired by Employee Stock Ownership Trust.

*Deal Team Winner:* CSG Partners.

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### INDUSTRIES

#### MIDDLE MARKET DEAL *Awards Winners*

##### CONSUMER, *Sub Sectors*

##### CONSUMER GOODS & SERVICES M&A DEAL *of the YEAR*

**WINNER:** L Catterton sale of CorePower Yoga to TSG Consumer Partners.  
*Deal Team Winner:* L Catterton.

##### FOOD & BEVERAGE M&A DEAL *of the YEAR*

**WINNER:** Strauss Brands acquired by Insight Equity.  
*Deal Team Winner:* Capstone Headwaters, financial advisor to Strauss Brands.

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##### FINANCIAL, *Sub Sectors*

##### BANK & SERVICES M&A DEAL *of the YEAR*

**WINNER:** Banner Corporation acquires Skagit Bancorp.  
*Deal Team Winner:* D.A Davidson & Co, as financial advisor to Banner.  
*Winner Circle:* Wachtel Lipton Rosen & Katz, LLP legal advisor to Banner.

##### FINANCIAL SERVICES M&A DEAL *of the YEAR*

**WINNER:** Lee Equity Partners acquires K2 Insurance Services.  
*Deal Team Winner:* Kramer Levin Naftalis & Frankel LLP, legal advisor to Lee Equity.  
*Winner Circle:* Evercore as financial advisor to Lee Equity.

##### FIN TECH M&A DEAL *of the YEAR*

**WINNER:** NCR Corporation acquires D3 Technology.  
*Deal Team Winner:* Leonis Partners, financial advisor to D3 on the sale.

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##### HEALTHCARE, *Sub Sectors*

##### HEALTHCARE M&A DEAL *of the YEAR*

**WINNER:** Shields Health Solutions equity acquisition stake by Welsh Carson, Anderson & Stowe and Walgreen Co.  
*Deal Team Winner:* Pepper Hamilton, as a legal advisor to Shields Health Solutions.

##### HEALTHCARE IT M&A DEAL *of the YEAR*

**WINNER:** PerfectServe acquires Telmediq.  
*Deal Team Winner:* Vaquero Capital as a financial advisor to Telmediq.

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### INDUSTRIES

#### MIDDLE MARKET DEAL *Awards Winners*

INDUSTRIAL, *Sub Sectors*

#### CONSTRUCTION & SERVICES M&A DEAL *of the YEAR*

**WINNER:** Kaufman Lynn Construction acquisition by Kaufman Lynn Employee Stock Ownership.  
*Deal Team Winner:* CSG Partners, as a financial advisor.

#### ENGINEERING & SERVICES M&A DEAL *of the YEAR*

**WINNER:** Trinity Hunt Partners acquires Wexco International.  
*Deal Team Winner:* Caddo Lake Capital as a financial advisor.

#### INDUSTRIAL SERVICES M&A DEAL *of the YEAR*

**WINNER:** Environmental Management Specialists sale to HEPACO.  
*Deal Team Winner:* EdgePoint Capital as a financial advisor to EMS.

#### MANUFACTURING DEAL *of the YEAR*

**WINNER:** PGT Innovations acquires Western Window Systems.  
*Deal Team Winner:* SunTrust Robinson Humphrey as a financial advisor to PGT Innovations.

#### TRANSPORT & SERVICES M&A DEAL *of the YEAR*

**WINNER:** Hub Group acquires CaseStack.  
*Deal Team Winner:* Oppenheimer & Co advisor to Casestack.

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### ENERGY & SERVICES

#### ENERGY M&A DEAL *of the YEAR*

**WINNER:** Martin Energy Group strategic investment by Orion Energy.  
*Deal Team Winner:* Capstone Headwaters as a financial advisor to Martin Energy.

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TMT, *Sub Sectors*

#### MEDIA & MARKETING M&A DEAL *of the YEAR*

**WINNER:** Cision Communications acquires TrendKite.  
*Deal Team Winner:* DC Advisory as a financial advisor to TrendKite.

#### TECH & SERVICES M&A DEAL *of the YEAR*

**WINNER:** Tyler Technologies acquires MicroPact.  
*Deal Team Winner:* Spurrier Capital Partners acted as financial advisor to MicroPact.

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