



16TH ANNUAL M&A ADVISOR AWARDS WINNERS

I. SECTOR DEAL OF THE YEAR

FINANCIALS DEAL OF THE YEAR (UNDER \$250MM)

Sale of BISAM Technologies to FactSet Research Systems

Raymond James

FactSet

FINANCIALS DEAL OF THE YEAR (OVER \$250MM)

Sale of Bank of the Cascades to First Interstate BancSystem, Inc.

Hunton & Williams LLP

Luse Gorman Pomerenk & Schick, P.C

ENERGY DEAL OF THE YEAR (UNDER \$100MM)

Sale of SFI to Tri-Point Oil & Gas Production Systems, LLC

ButcherJoseph & Co.

GreatBanc Trust Company

Tri-Point Oil & Gas Production Systems, LLC

ENERGY DEAL OF THE YEAR (OVER \$100MM)

Restructuring of Peabody Energy Corporation, et al.

Curtis, Mallet-Prevost, Colt & Mosle LLP

Jones Day

Armstrong Teasdale LLP

FTI Consulting Inc.

Morrison & Foerster LLP

Lazard Freres & Co. LLC

KPMG LLP

Ernst & Young LLP

Jefferies LLC

Berkeley Research Group LLC

MATERIALS DEAL OF THE YEAR

Acquisition of Top Master, Inc. by Clio Holdings

Jordan, Knauff & Company

INFORMATION TECHNOLOGY DEAL OF THE YEAR (\$10MM-\$50MM)

Acquisition of Market Force Information, LLC by Main Street Capital

Clearsight Advisors

INFORMATION TECHNOLOGY DEAL OF THE YEAR (\$50MM-\$100MM)

Financing of Coretelligent

Oakland Standard Co. / Clio Holdings

Drake Star Partners

Proskauer

Main Street Capital Corporation

Burns and Levinson

VSS

INFORMATION TECHNOLOGY DEAL OF THE YEAR (\$100MM-\$1B)

Growth Investment in Tenstreet by Spectrum Equity

Capstone Partners LLC

Spectrum Equity

Choate Hall & Stewart LLP

Tenstreet

Riddle & Wimbush

INFORMATION TECHNOLOGY DEAL OF THE YEAR (OVER \$1B)

Acquisition of EMC by Dell

Deloitte Consulting LLP

EMC

Dell

TELECOMMUNICATION SERVICES DEAL OF THE YEAR

Acquisition of Hargray Communications

McNally Capital

Stephens Capital Partners

CONSUMER DISCRETIONARY DEAL OF THE YEAR (UNDER \$100MM)

Sale of i9 Sports to LNC Partners

CSG Partners

LNC Partners

i9 Sports

DLA Piper

Robinson Brog

CONSUMER DISCRETIONARY DEAL OF THE YEAR (OVER \$100MM)

Acquisition of Katz Broadcasting and Bounce Media by the E.W. Scripps Company Simultaneous

BakerHostetler

The Ring Firm, P.C.

The E.W. Scripps Company

Wells Fargo

CONSUMER STAPLES DEAL OF THE YEAR (UNDER \$100MM)

Acquisition of Ellison Bakery by Blackford Capital

Blackford Capital

Generational Capital Markets, Inc.

CONSUMER STAPLES DEAL OF THE YEAR (OVER \$100MM)

Sale of Del Real Foods to Palladium Equity Partners

Lazard Middle Market

Skadden, Arps, Slate, Meagher & Flom

Palladium Equity Partners

HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (UNDER \$100M)

Majority Recapitalization of CDx Diagnostics by Galen Partners

BDA Partners

CDx Diagnostics

Galen Partners

Lowenstein Sandler LLP

Cooley LLP

CFO Squad

FTI Consulting

Citrix Sharefile

HEALTHCARE AND LIFE SCIENCES DEAL OF THE YEAR (OVER \$100MM)

Steward Health Care System in \$1.25 Billion Transaction with Medical Properties Trust

McDermott Will & Emery

Steward Health Care System LLC

Baker Donelson

Medical Properties Trust, Inc.

INDUSTRIALS DEAL OF THE YEAR (\$10MM-\$50MM)

Acquisition of Efficiency Production, Inc. by Trinity EPI, LLC (a subsidiary of Trinity Industries (NYSE:TRN))

P & M Corporate Finance

Trinity Industries

Efficiency Production, Inc.

Honigman Miller Schwartz and Cohn LLP

INDUSTRIALS DEAL OF THE YEAR (\$50MM-\$100MM)

Acquisition of Experi-Metal Inc. (EMI) by the Watermill Group

Watermill Group

Quarton International

K&L Gates

Cerberus Business Finance

Goodwin Procter LLP

Blais, Halpert, Lieberman & Greene LLC

Phoenix Management Services

Greystone Environmental Management, LLC

Risk Strategies Company

Research Insights

INDUSTRIALS DEAL OF THE YEAR (\$100MM-\$250MM)

Sale of National Label Company and its Affiliates

SSG Capital Advisors LLC

Jones Day

Dilworth Paxson LLP

Deloitte

Getzler Henrich & Associates LLC

Blank Rome LLP

Goldberg Kohn Ltd.

INDUSTRIALS DEAL OF THE YEAR (OVER \$250MM)

Restructuring of ULTR

Miller Buckfire
PJT Partners
ZLP Law Partners
Houlihan Lokey
Alix Partners
Millbank

FTI Consulting
Seward & Kissel
White & Case
Hughes Hubbard
Watson Farley

PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR (UNDER \$100MM)

Divestiture of Brand Advantage Group by Safeguard Business Systems, Inc.

Safeguard Business Systems, Inc.

Brand Advantage Group by Safeguard

PROFESSIONAL SERVICES (B-TO-B) DEAL OF THE YEAR (OVER \$100MM)

Significant Growth Investment in BillingTree in Parthenon Capital Partners

Marlin & Associates
Billing Tree

Parthenon Capital

UTILITIES DEAL OF THE YEAR

Acquisition of Red Wolf Company LLC by Broadwind Energy Inc.

Generational Equity
Red Wolf Company
Broadwind Energy

Robinson Bradshaw
Thompson Coburn LLP

II. FIRM OF THE YEAR

ACCOUNTING/DUE DILIGENCE FIRM OF THE YEAR

Katz, Sapper & Miller

BOUTIQUE INVESTMENT BANKING FIRM OF THE YEAR

GulfStar Group

COMMUNICATIONS FIRM OF THE YEAR

BackBay Communications

CONSULTING FIRM OF THE YEAR

Conway MacKenzie

INVESTMENT BANKING FIRM OF THE YEAR

Generational Equity

LAW FIRM OF THE YEAR

Koley Jessen

LENDER FIRM OF THE YEAR

Golub Capital

PRIVATE EQUITY FIRM OF THE YEAR

L Catterton

VALUATION FIRM OF THE YEAR

Berkeley Research Group

2017 M&A ADVISOR EMERGING INDUSTRY LEADER

Guangdong Yun Fu Group

III. PROFESSIONAL OF THE YEAR

INVESTMENT BANKER OF THE YEAR

Steve McLaughlin, Founder, Managing Partner and CEO, Financial Technology Partners

DEAL PROFESSIONAL OF THE YEAR

Patrick O'Keefe, Founder and CEO, O'Keefe

CHINA M&A ADVISOR AWARD OF THE YEAR

Ziguo Sang, Assistant President, China Great Wall Asset Management Co., Ltd.

Jianyong Wu, Partner, Grant Thornton China

IV. PRODUCT/SERVICE OF THE YEAR

PAS Drives Business Growth with M&A Integration

Ernst & Young LLP

V. DEAL FINANCING OF THE YEAR

DEBT FINANCING OF THE YEAR

Financing of WLR Automotive

Madison Street Capital

WLR Automotive

Stonebriar Commercial Finance

EQUITY FINANCING OF THE YEAR

Series A Financing of CloudCheckr from Level Equity

Signal Hill

Level Equity

VI. RESTRUCTURING DEAL OF THE YEAR

RESTRUCTURING DEAL OF THE YEAR (\$10MM-\$100MM)

Restructuring of Wildfish

Capstone Partners
Tonneson & Co.

Casner & Edwards
Wildfish

RESTRUCTURING DEAL OF THE YEAR (\$100MM-\$250MM)

Acquisition of Walter Energy Canada by Conuma Coal Resources Limited

Dentons US LLP
KPMG Canada

Osler, Hoskin & Harcourt LLP
McMillan LLP

RESTRUCTURING DEAL OF THE YEAR (OVER \$250MM)

Restructuring of Payless Holdings LLC and its debtor affiliates

Province
Pachulski Stang Ziehl & Jones LLP
Alvarez & Marsal
Guggenheim Partners
The Michel- Shaked Group

Kirkland & Ellis LLP
Armstrong Teasdale
Polsinell
Curtis

VII. CORPORATE/STRATEGIC DEAL OF THE YEAR

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$10MM-\$25MM)

Acquisition of Red Wolf Company LLC by Broadwind Energy Inc.

Generational Equity
Red Wolf Company
Broadwind Energy

Robinson Bradshaw
Thompson Coburn LLP

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$25MM - \$50MM)

Acquisition(s) of BRI, DART, SAJO & McKees Rocks Transfer Stations by Apex Environmental Resources Holdings

Prophet Equity
Raymond James
Akerman LLP
EnviroSolutions, Inc.
Gordon & Rees

AIG Investments
Jackson Walker LLP
Sprock Capital Advisory
SLR International Corp

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$50MM-\$100MM)

Sale of Florajen by American Lifeline, Inc. to Clarion Brands, a portfolio company of Swander Pace

Cleary Gull Inc.
American Lifeline, Inc.
Swander Pace Capital
Foley & Lardner LLP
Clarion Brands, LLC
American Lifeline, Inc.

Poppy CPA
Antares Capital
Kirkland & Ellis LLP
Duff & Phelps, LLC
L.E.K. Consulting, LLC

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$100MM–\$500MM)

Globe Holding Company LLC sale to Mine Safety Inc.

Belden Hill Partners LLC
Devine Millimet

MSA Safety Inc.

CORPORATE/STRATEGIC DEAL OF THE YEAR (\$500MM–\$1B)

Acquisition of Maintenance Supply Headquarters by Lowe's

Maintenance Supply Headquarters
Crutchfield Capital Corporation

Goldman Sachs & Co.

CORPORATE/STRATEGIC DEAL OF THE YEAR (OVER \$1B)

Acquisition of BNC Bancorp by Pinnacle Financial Partners

Bass, Berry & Sims PLC
Banks Street Partners
BNC Bancorp
Davis, Polk & Wardwell LLP
J.P. Morgan

Keefe, Bruyette & Woods
Pinnacle Financial Partners, Inc.
Sandler O'Neill & Partners
Troutman Sanders LLP
Wachtell Lipton Rosen & Katz

VIII. CROSS BORDER DEAL OF THE YEAR

CROSS BORDER DEAL OF THE YEAR (\$10MM–\$50MM)

Acquisition of Mineral Fusion Natural Brands by BWX Limited

Curtis, Mallet-Prevost, Colt & Mosle LLP

Morrison Cohen LLP

CROSS BORDER DEAL OF THE YEAR (50MM–\$100MM)

Acquisitions of Hydropool Inc. (Canada) & BathWraps (RHT Inc.) (US) by Jacuzzi Brands LLC's

Sphaeris Capital Management LLC

Blaney McMurtry LLP

CROSS BORDER DEAL OF THE YEAR (\$100MM–\$500MM)

Sale of BISAM Technologies to FactSet Research Systems

Raymond James

FactSet

CROSS BORDER DEAL OF THE YEAR (OVER \$500MM)

Acquisition of CST Brands by Alimentation Couche-Tard

Faegre Baker Daniels
Wachtell, Lipton Rosen & Katz
Merrill Lynch

Bank Of America
Davies Ward Phillips & Vieberg

2017 CHINA M&A ADVISOR AWARDS

Acquisition of GE Appliances by Qingdao Haier Co.

KWM

Qingdao Haier Co.

The Integration of Swisse for Biostime
Deloitte Consulting

Biosmite

IX. PRIVATE EQUITY DEAL OF THE YEAR

PRIVATE EQUITY DEAL OF THE YEAR (\$10MM-\$25MM)

Acquisition of Snowwhite Hospitality by Blackford Capital

Blackford Capital
Aleutian Capital Partners

Fridman Law Group, PLLC

PRIVATE EQUITY DEAL OF THE YEAR (\$25MM-\$50MM)

Acquisition of Mid-West Wholesale Hardware by High Road Capital Partners

High Road Capital Partners
TM Capital Corp.
EGS Financial Investigative Services, an Alorica Company
Ramboll Environ
Gerson Lehrman Group
Investor Group Services LLC

Jones Day
Performance Improvement Partners
RSM US LLP
Whitman Advisors
Willis Towers Watson
Monroe Capital
RBN & Associates

PRIVATE EQUITY DEAL OF THE YEAR (\$50MM-\$100MM)

Acquisition of Pinarello by L Catterton

Nctm Studio Legale
L Catterton
Pinarello

Mazzoni, Regoli, Cariello Pagni Studio Legale
Alantra
KPMG

PRIVATE EQUITY DEAL OF THE YEAR (\$100MM-\$250MM)

Sale of Paysimple to Providence Equity

Raymond James

Providence Equity

PRIVATE EQUITY DEAL OF THE YEAR (\$250MM-\$1B)

Joint Venture between BD and APAX Partners to Create Vyaire Medical

Deloitte Consulting LLP

Apax Partners

PRIVATE EQUITY DEAL OF THE YEAR (OVER \$1B)

Stone Point Acquiring Ownership Stake in Focus Financial

Kramer Levin Naftalis & Frankel LLP
Focus Financial

Stone Point Capital
KKR

2017 M&A ADVISOR INDUSTRY INNOVATION AWARD

The Museum of Mergers and Acquisitions

2017 M&A ADVISOR GLOBAL M&A ACHIEVEMENT AWARD

China Mergers & Acquisitions Association

X. M&A DEAL OF THE YEAR

M&A DEAL OF THE YEAR (\$10MM-\$25MM)

The merger of Aergo Solutions LLC and Citadel Outsource Group, LLC

BCMS Corporate LLC

Citadel Outsource Group, LLC

M&A DEAL OF THE YEAR (\$25MM-\$50MM)

Sale of Cyber Security Solutions (CSS) business of Sypris Electronics LLC to Analog Devices, Inc.

Mesirow Financial

Analog Devices

Wilmer Hale

Sypris Solutions

Middleton Reutlinger

Intralinks

M&A DEAL OF THE YEAR (\$50MM-\$75MM)

Acquisition of Starpoint Solutions by Yoh

Day & Zimmermann

Sett & Lucas

M&A DEAL OF THE YEAR (\$75MM-\$100MM)

Acquisition of API Applicazioni Plastiche Industriali S.p.A. by Trinseo LLC

Headwaters MB

API Applicazioni Plastiche Industriali S.p.A.

Trinseo LLC

M&A DEAL OF THE YEAR (\$100MM-\$200MM)

Restructuring and Sale of Trans Energy, Inc.

Gordian Group

Haynes & Boone

Opportune

M&A DEAL OF THE YEAR (\$200MM-\$500MM)

Acquisition of Katz Broadcasting and Bounce Media by the E.W. Scripps Company

BakerHostetler

The Ring Firm, P.C.

The E.W. Scripps Company

Wells Farg

M&A DEAL OF THE YEAR (\$500MM-\$1B)

Sale of YP Holdings by Cerberus Capital Management

Schulte Roth & Zabel LLP

Cerberus Capital Management

Dex Media Inc.

M&A DEAL OF THE YEAR (\$1B-\$5B)

Acquisition of CLARCOR Inc. by Parker Hannifin Corporation

Bass, Berry & Sims PLC

Jones Day

Goldman Sachs & Co.

Parker Hannifin

CLARCOR Inc.

M&A DEAL OF THE YEAR (OVER \$5B)

Acquisition of EMC by Dell
Deloitte Consulting LLP
EMC

Dell

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